Annex N

The original document included detailed sales and management information for the applicant including details of sales to individual customers. If this was publicly available it could be used by our competitors to target the applicants market share.

This Annex cannot be further redacted or summarised as it would render the open annex meaningless

An indexed summary of the sales volume and value is

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  | **2018** | **2019** | **2020** | **2021** |
| Value | 100 | 98 | 83 | 89 |
| Volume | 100 | 93 | 79 | 76 |