

COMMERCIAL OFFER

25/05/2021 To: JSC “MOGILEV METALLURGICAL WORKS”

We thank you for contacting our company and offer you the following terms of cooperation:

| Transportation route | Cargo | Vehicle type | Freight rate |
|-----------------------------|----------------------------------|----------------------------------|--------------|
| Mogilev/BLR – Stafford/GBR | Steel pipes, 22500 kg, 1 trailer | Tented trailer 82-92 m3 top-load | * EUR |
| Mogilev/BLR – Sheffield/GBR | Steel pipes, 22500 kg, 1 trailer | Tented trailer 82-92 m3 top-load | * EUR |

The freight rate does not include:

- the costs of customs formalities in the countries of departure and destination
- additional costs associated with the quantity of CN codes
- the costs of escort and insurance. If the amount of customs and other payments to the states of transit (destination) exceeds 60,000 euros, the freight rate is increased by the cost of the convoy and insurance.

The rate includes the customs clearance along the transportation route.

The rate is valid till: 30/06/2021

If you have any additional questions, we are always ready to answer them.

We are looking forward to working with you and thank you in advance for your feedback!

* [Name]

T: *

M: *

E-mail: *

* [web-site]

* [Logistics provider 2]