**Anti-Dumping Questionnaire (Importer)**

**Case TD0003: Certain pre and post-stressing wires and wire strands of non-alloy steel (PSC wires and strands) imported from the People’s Republic of China**

|  |  |
| --- | --- |
| **Period of Investigation (POI):** | 01 January 2019 – 31 December 2019 |
|  |  |
| **Injury period:** | 01 January 2016 – 31 December 2019 |
|  |  |
| **Deadline for response:** | 1st October 2020 |
|  |  |
| **Contact details:** | Michanne Haynes-Prempeh  Lead Investigator  TD0003@traderemedies.gov.uk |
|  |  |
| **Completed on behalf of:** | *Please complete* |

When you have completed this form, indicate the **confidentiality** of this document by placing an X in the relevant box below:

**☐** Confidential

**☐** Non-Confidential – will be made publicly available

Please note that you will have to provide **two copies of your response** – a **Confidential** and a **Non-Confidential version.** Both copies should be returned to TRID using the Trade Remedies Service ([www.trade-remedies.service.gov.uk](http://www.trade-remedies.service.gov.uk)) by **1st October 2020**

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# The scope of this review

## Goods subject to review

This review covers certain PSC wire and strands exported from the People’s Republic of China, described as:

* Not plated or not coated wire of non-alloy steel, wire of non-alloy steel plated or coated with zinc and stranded wire of non-alloy steel whether or not plated or coated with not more than 18 wires, containing by weight 0.6 % or more of carbon, with a maximum cross-sectional dimension exceeding 3 mm.

* Galvanised (but not with any further coating material) seven wire strands in which the diameter of the central wire is identical to or less than 3 % greater than the diameter of any of the 6 other wires are not covered by the measures in force and are **not subject to this review**.

These PSC wire and strands are currently classifiable within the following commodity codes.

7217 10 90 10

7217 20 90 10

7312 10 61 91

7312 10 65 91

7312 10 69 91

These commodity codes are only given for information

In this questionnaire, these goods will be referred to **‘**the goods subject to review’. Any reference to ‘goods subject to review’in this questionnaire refers to the goods description above, regardless of the commodity code under which they are exported.

## Like goods

In addition to seeking information about your company’s export sales to the UK of the goods subject to review this questionnaire will also ask about your sales of like goods in your domestic market and to third countries. Any reference to ‘**like goods’** in this questionnaire refers to goods which are like the goods subject to review in all respects, or with characteristics closely resembling them.

**Please follow the instructions for each question to provide the appropriate information.**

## Product Control Numbers

TRID uses Product Control Numbers (PCNs) to define and distinguish the different types of products that fall under the goods description above.

PCNs, which come in the formof an **alphanumeric code,** help to create a categorisation system so that comparisons can be made between goods produced in the domestic UK market and those produced in foreign markets.

|  |  |  |  |
| --- | --- | --- | --- |
| **Characteristic** | **Field format** | **Explanation** | **Field length\*** |
| Product type | Alphabetical | Indicate the type of product | 1 |
| W = Wire |
| S = Strand |
| Diameter | Numerical | Indicate the product diameter in mm | 5 |
| e.g. 15.23mm = 01523 |
| 6.0 mm = 00600 |
| Presence of Zinc on coating | Alphabetical | Indicate if the product is galvanised with Zinc | 1 |
| N = Not galvanised |
| G = Galvanised with Zinc |
| Tensile strength | Numerical | Indicate the tensile strength of the product concerned, in MPa (megapascals) | 4 |
| e.g. 1770 MPa = 1770 |
| For Strands only: Number of wires (For Wire put 01) | Numerical | Indicate the number of wires per strand | 2 |
| e.g. 7 strand wire = 07 |
|
| For Strands only: Other coating (For Wire put W) | Alphabetical | Indicate other coating besides Zinc | 1 |
| N = No other coating besides Zinc |
| A = Coated with wax and polyethylene |
| B = Coated with grease and polyethylene |

\*The field length indicates the number of characters assigned to a characteristic within a PCN.

In this questionnaire and the corresponding annexes, you will be asked to construct PCNs representing the different types of products you produce. When stating your PCNs, please do not use any spaces, dashes or other means of separation, and ensure you follow the order of characteristics outlined in the table above. Please use this PCN structure consistently throughout your questionnaire response, including the corresponding spreadsheet annex.

Example of a Product Control Number:

A wire (W), with a diameter of 10mm (01000), not galvanised with Zinc (N), a tensile strength of 1440 MPa (1440), constitutes the following Product Control Number: W01000N144001W

A strand (S), with a diameter of 7mm (00700), galvanised with Zinc (G), a tensile strength of 1800 MPa (1800), 7 wires (07) and no additional coating to Zinc (N), constitutes the following Product Control Number: S00700G180007N

Please review the PCN structure for this investigation which is shown here. Please include any comments on the PCN structure in the box provided.

|  |
| --- |
| *Please comment here* |

# Instructions

## 

## Introduction

The Trade Remedies Investigations Directorate (TRID) of the UK’s Department for International Trade will be carrying out a transition review of each trade remedy measure active under the EU system that the UK has decided to maintain after EU exit. This transition review will consider whether the anti-dumping amount is necessary or sufficient to offset dumping and whether there would be injury to the UK industry if that amount was removed.

We are seeking your cooperation as an importer to inform our review of whether the current anti-dumping measure should be maintained, varied or discontinued.

Please provide all the information requested by **1st October** **2020**. We may need to issue a deficiency notice if we determine that the information supplied in the questionnaire is incomplete or inadequate. We may also send a notice requesting clarification or supplementary information if necessary.

Please note that if you do not provide the confidential information and a non-confidential summary (or a statement of reasons why you cannot provide this), TRID may disregard the information you give us. The following section provides further information on what you need to do.

Please provide the source for all information or data not owned by yourselves and clearly state any restrictions on sharing it

If you are unable to complete the questionnaire within the required time, please contact the Case Team ahead of the deadline using the contact details on the cover of this questionnaire. You should outline the length of extension required and the reasons why. We will notify you of our decision. If we are able to accommodate an extension, a note to explain this will be placed on the public file.

Please also contact the Case Team if you have any questions about your response or if you have any difficulties in completing the questionnaire. For general information about trade remedies processes, please visit the following website: https://www.gov.uk/government/publications/the-uk-trade-remedies-investigations-process

TRID investigates cases under the provisions of *Trade Remedies (Dumping and Subsidisation) (EU Exit) Regulations 2019 as Amended by the Trade Remedies (Amendment) (EU Exit) Regulations 2019* and under the *Taxation (Cross-border Trade) Act 2018.*

## Preparing confidential and non-confidential copies

You will need to submit one confidential version and one non-confidential version of your questionnaire and the corresponding spreadsheet annexes by the due date. **Please ensure that each page of information you provide is clearly marked either “Confidential” or “Non-Confidential” in the header.** It is your responsibility to ensure that the non-confidential version does not contain any confidential information.

Please see [www.gov.uk/government/publications/the-uk-trade-remedies-investigations-process/an-introduction-to-our-investigations-process#how-we-handle-confidential-information](https://traderemedies.sharepoint.com/sites/Investigations-Docs/Case%20Files/TD0003%20-%20PSC%20Wire/www.gov.uk/government/publications/the-uk-trade-remedies-investigations-process/an-introduction-to-our-investigations-process%23how-we-handle-confidential-information) for further information on what can be considered confidential and how to prepare a non-confidential version of this questionnaire.

All information provided to TRID in confidence will be treated accordingly and only used for this investigation (except in limited circumstance as permitted by regulation 46 of the *Trade Remedies (Dumping and Subsidisation) (EU Exit) Regulations 2019)* and will be stored in protected systems. The non-confidential version of your submission will be placed on the public file, which is available on [www.trade-remedies.service.gov.uk/public/cases](http://www.trade-remedies.service.gov.uk/public/cases).

## Providing information from subsidiaries or associated parties

Parties are considered to be associated or have an association if they meet the definition of “related persons” in the *Customs (Import Duty) (EU Exit) Regulations 2018(1)*, a link to which is here: <https://www.legislation.gov.uk/uksi/2018/1248/regulation/128/made>

Section A of this questionnaire includes detailed questions about your company structure. Although this questionnaire is intended for your company, our investigation covers all subsidiaries and any other associated companies.

* If any of your subsidiaries or associated companies are also a UK importer of the goods subject to review or the like goods, they should **also** complete the main questionnaire. Please make sure you provide your subsidiaries with access to this questionnaire.
* Where your subsidiaries or associated companies are not importers but are involved in the downstream sales of the goods subject to review or the like goods, your questionnaire response should include information from those companies.

If you have any queries about this part of the process, please contact the Case Team using the details provided on the cover of this questionnaire.

## 

## What happens next

Once you have completed your questionnaire responses and non-confidential versions of documents, you must upload these through our Trade Remedies Service at [www.trade-remedies.service.gov.uk](http://www.trade-remedies.service.gov.uk). Following this:

* you will receive an email confirming the documents have been uploaded successfully;
* the Case Team will contact you if further information is required;
* the non-confidential responses will be placed on the public file; and
* the Case Team may contact you to arrange a visit to verify the information contained in your responses.

## Verifying the information you supply

TRID will verify, as far as possible, the information provided to it. As part of our verification process we may conduct verification visits. Visits can last several days, during which we will want to speak to management and staff to help establish the completeness, relevance and accuracy of the information provided. Within your response to this questionnaire, please provide all formulas and steps used in your calculations and keep a record of these and all related material/documentation to assist with any verification.

If we need to verify information that you provide by visiting your premises, the Case Team will contact you. Verification visits can take several days.

After the verification process, TRID will prepare a report and share a draft with you. TRID will ask you to prepare a non-confidential copy of the report for the public record and provide reasons for why any information should be kept confidential.

# How to complete this questionnaire

Please read and follow all the instructions carefully. Your company is required to substantiate all claims with relevant data and information. You may be asked to attach supporting documents in appendices to supplement your responses. To assist with verification please retain all such documents, your completed Excel annexes and any calculations made when developing your responses.

Please also note the following points:

* Do not leave any questions blank. If the question is not relevant to your organisation, please explain why.
* If the answer to a question is “zero”, “no”, “none” or "not applicable”, please write this rather than leaving the answer blank.
* Please complete the Excel annexes as requested. Annexes are named to correspond to the relevant sections of this questionnaire and must be completed with reference to the instructions provided. If you feel you cannot present the information as requested, please contact your Case Team immediately.
* If there is insufficient space in any part of the questionnaire to provide the details requested, please attach appendices. Please ensure that any attachments are given a corresponding appendix reference in the title of the document and that these are referenced in the boxes provided.
* Any documents not in English should be accompanied by an English translation.
* Please provide all dates in the format DD/MM/YYYY (e.g. 23/05/2019).
* For all numerical figures, where appropriate please express every third number with a comma (e.g. ‘1,300’ for one-thousand three hundred, ‘1,300,000’ for one million and three-hundred thousand).
* Limit all sales/currency/income figures to two decimal places and use the appropriate currency symbol (e.g. £1,300.00).
* Provide all costing figures as actual amounts. Where actual amounts cannot be provided and you have reported standard costing instead, please indicate this in the relevant answer, and explain the variance from actual costs, if any.
* All figures should be reported net of tax unless otherwise stated.

# SECTION A: Company structure and operations

## A1 Identity and contact details

1. Please complete the table below, ensuring that the point of contact given has the authority to provide this information:

|  |  |
| --- | --- |
| Legal name of company: |  |
| Legal structure (e.g. limited company, sole trader, partnership etc): |  |
| Year of establishment: |  |
| Other operating names: |  |
| Name (point of contact): |  |
| Position: |  |
| Address: |  |
| Telephone No: |  |
| Email: |  |
| Website: |  |

1. If you have appointed an external party to act on your behalf in this review, please provide their details and attach a letter confirming TRID should contact them directly:

|  |  |
| --- | --- |
| Name: |  |
| Address: |  |
| Telephone No.: |  |
| Email: |  |
| Confirm they have signed authority to act (Yes/No): |  |
|  | Appendix reference: |

## A2 About your business

1. Please describe the role of your company, in the UK market, for the goods subject to review, (e.g. buying or selling agent, importer/distributor, importer/wholesaler, importer/retailer or importer/end user) and for the like goods.

|  |  |
| --- | --- |
| *Please answer here* | |
|  | Appendix reference: |

1. Please provide details of any changes in the legal form of your business over the past 5 years,for example, mergers, acquisitions and/or sales.

|  |  |  |
| --- | --- | --- |
| **Date** | **Legal form** | **Explanation of change** |
|  |  |  |
|  |  |  |
|  |  |  |

+Add additional rows as required.

1. List and explain all authorisations your company has been required to obtain to import and sell the goods subject to review and the like goods. These may include licences, permits or permissions. Indicate if your company is subject to any direct or indirect, quantitative or other, restrictions on any of these activities.

|  |  |
| --- | --- |
| *Please answer here* | |
|  | Appendix reference: |

1. State whether your company is a member of any representative organisations.

|  |  |
| --- | --- |
| *Please answer here* | |
|  | Appendix reference: |

## A3 Organisational structure

Please answer the questions below about the internal structure of your company and any associations with other companies. Natural persons or legal persons (e.g. companies) are associated where they meet the definition of ‘related persons’ in section 128 of the [*Customs (Import Duty) (EU Exit) Regulations*](http://www.legislation.gov.uk/uksi/2018/1248/made) *2018.*

1. Please explain, or demonstrate in a diagram, the legal structure of your company showing the internal hierarchical and organisational structure and all sites/locations which are involved in the importation, sales and distribution of the goods subject to review and the like goods.

|  |  |
| --- | --- |
| *Please answer here* | |
|  | Appendix reference: |

1. Please complete **Annex 1, A3 – Operational Structure:**

* Include your company’s worldwide corporate structure and affiliations, including parent companies, subsidiaries and/or other associated companies.
* If your company is the subsidiary of another company, please give the name of this company, as well as that of your company’s ultimate controlling entity.
* Please provide the name, address, email address and telephone number for an appropriate representative from each company.
* Please list the activities carried out by the company (e.g. manufacturing, administration, sales).
* Indicate the shareholdings you have in the associated company and the shareholdings that the associated company has in your company.

## A4 Board members and Principal Shareholders

1. Please complete **Annex 1, A4 – Owners and Shareholders**, providing a list of all your company’s shareholders that owned more than 5% of its shares during the period of investigation (POI), 01 January 2019 to 31 December 2019.
2. Explain your procedure for appointing the members of the Board of Directors.

|  |  |
| --- | --- |
| *Please answer here* | |
|  | Appendix reference: |

1. If applicable to your company, please attach the latest copy of the following documents (in the original language and in English):

* articles of association and all related documents;
* business licence if applicable; and
* proof of registration of the company with the competent authorities.

Please describe what you are submitting and provide appendix references for your attachments in the box below. Earlier copies from the date of establishment of the company until the present should be available upon request during any verification process.

|  |  |
| --- | --- |
| *Please answer here* | |
|  | Appendix reference: |

**A5 Operational links with other companies or persons**

1. Please indicate if your company has established long-term agreements with any company/companies located in the UK, the People’s Republic of China, or in third countries for the production (e.g. sub-contracting), supply and sale of the goods subject to review and like goods, or other licensing, technical patent or compensatory agreements. Include:

* the name and address of the company; and
* an explanation of the nature of the agreement; and
* if your company has long-term agreements with other companies for the supply of goods destined for internal sale, e.g. captive use, please provide the contract to demonstrate this.

|  |  |  |  |
| --- | --- | --- | --- |
| **Company name and address** | **Nature of agreement** | **Company registration number** | **Place of registration** |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  | Appendix reference: | |

+Add additional rows as required

## A6 Accounting practices

1. Give the address and contact details where your company’s accounting records are kept and can be verified by TRID. If records are maintained in different locations, please indicate which records are kept at which location.

|  |  |
| --- | --- |
| **Records address and contact details** | **What records are held?** |
|  |  |
|  |  |

+Add additional rows as required

1. Please give the financial year convention your company uses for its accounts (e.g. 1 January – 31 December). If any changes have occurred with respect to this period or in your accounting practices over the last four financial years, please describe these changes.

|  |  |
| --- | --- |
| *Please answer here* | |
|  | Appendix reference: |

1. For your company and any associated parties involved in the importation, marketing or sales of the goods subject to review and the like goods; and the production, sale and marketing of goods incorporating the imported goods; please attach copies off all of your audited or unaudited accounts that cover the POI, 1 January 2019 to 31 December 2019. This may include:
2. a statement of financial position;
3. statement of profit and loss, and other comprehensive income;
4. statement of changes in equity;
5. cash-flow statement;
6. notes to the accounts and all reports;
7. and the auditor’s opinion on these documents.

|  |  |
| --- | --- |
| *Please answer here* | |
|  | Appendix reference: |

1. Please provide copies of the following

* Trial balance (both original as per system and in excel format). These should be provided in total and in monthly columns for the POI and calendar year.
* Management accounts (in total) for which the key numbers (sales, cost of goods sold, gross profit etc) reconcile to the trial balance for the POI and current period.
* Please ensure that the trial balance for the POI is reconciled with the financial statements provided. Please provide an explanation if this is not reconciled.
* Last published accounts for which the same key numbers reconcile to the management accounts.

|  |  |
| --- | --- |
| *Please answer here* | |
|  | Appendix reference: |

1. For your company and any associated parties involved in the import, marketing or sales of the goods subject to review, and the like goods, please attach copies of relevant management reports (e.g. profit and loss statement) for the profit centre that includes the goods and like goods. Please provide these reports for the:
2. POI, 1 January 2019 to 31 December 2019, and
3. most recently completed financial year.

|  |  |
| --- | --- |
| *Please answer here* | |
|  | Appendix reference: |

1. If your company is part of a group of companies, please attach a copy of the consolidated accounts of the group for the latest financial year.

|  |  |
| --- | --- |
| *Please answer here* | |
|  | Appendix reference: |

1. Please describe your management information system (i.e. the accounting system, costing system, payroll system, material management system, warehouse management system) and attach:

* your company’s chart of accounts (indicating management accounting and financial accounting codes where available)

|  |  |
| --- | --- |
| *Please answer here* | |
|  | Appendix reference: |

8. With reference to the chart showing the main components of your management information system provided in the question above, please provide the names of the system(s) you use for financial accounting, sales and production. If you use more than one system, please explain how the systems interact (including whether electronic or manual).

|  |  |
| --- | --- |
| *Please answer here* | |
|  | Appendix reference: |

1. Please confirm whether the accruals basis of accounting is applied in relation to the year end financial accounts and in relation to the management accounts. Describe your accounting methodology, where applicable, and where it has not already been included in the accounting policies, for:

* the recognition and/or timing of income and the impact of discounts and rebates, sales returns, warranty claims and intercompany transfers;
* the depreciation and amortisation method, and the periods used by your company for each class of asset such as intellectual property, plants, buildings, machinery and equipment (including average useful life and the methods for calculating this);
* provisions for bad or doubtful debts;
* the accounting treatment of general expenses and the extent to which these are allocated to the cost of goods;
* the accounting treatment of finance costs and how these are allocated to the cost of goods;
* costing methods (for example, by tonnes, units, revenue, activity, direct costs, standard costing etc.) and allocation of costs shared with other goods or processes;
* your inventory valuation methods for raw material, work-in-process, and finished goods, for example First In First Out (FIFO), Last In First Out (LIFO), current cost, standard cost or weighted average cost etc;
* aging/obsolete inventories, your write-off and/or write-down process(es);
* valuation methods for scrap, by-products or joint products;
* valuation methods for damaged or sub-standard goods generated at the various stages of production;
* valuation and revaluation of fixed assets, and the subsequent treatment of excess depreciation/amortisation;
* treatment of any subsidies or grants;
* treatment of foreign exchange gains and losses arising from transactions and from the translation of balance sheet items;
* restructuring costs, costs of plant closure, expenses for equipment not in current use and/or plant shut-downs.

|  |  |
| --- | --- |
| *Please answer here* | |
|  | Appendix reference: |

1. If the accounting practices used by your company have changed over the period of investigation (POI), please explain the changes, including dates and reasons for them.

|  |  |
| --- | --- |
| *Please answer here* | |
|  | Appendix reference: |

## A7 Your company’s products

Please complete **Annex 1, A7 – Your Company’s Products**.

1. Please describe your company’s Company Control Number system (CCN), for the goods subject to review and/or like goods, that your company imports and sells in the UK. Show the correspondence between your own internal codes and those of the PCNs provided in the table on page 2 of this questionnaire.

|  |  |
| --- | --- |
| *Please answer here for PSC wire* | |
|  | Appendix reference: |

|  |  |
| --- | --- |
| *Please answer here for PSC strand* | |
|  | Appendix reference: |

1. If your company does not use the same product codes across imports, sales and invoicing, please expand the table in **Annex 1, A7 - Your Company’s Products**, incorporating the corresponding codes. If an associated company sells the goods, please provide the same relevant details for the associated company or companies.

## A8 Product similarity

1. For each type of the goods subject to review and/or like good imported by your company from, please provide a technical description, together with sales brochures, if available. Please include information on:

* technical characteristics;
* physical characteristics;
* prices; and
* any other relevant factors.

|  |  |
| --- | --- |
| *Please answer here for PSC wire* | |
|  | Appendix reference: |

|  |  |
| --- | --- |
| *Please answer here for PSC strand* | |
|  | Appendix reference: |

1. Please complete **Annex 1, A8 – Product Similarity.** Thinking about the technical, physical and other relevant factors, how are the products you import different to the other like goods sold in the UK? Where possible, please provide information about the like goods imported from other third countries into the UK.

|  |  |
| --- | --- |
| *Please answer here* | |
|  | Appendix reference: |

## 

## A9 Suppliers of the imported goods

1. Please provide the contact details for each company that supplies you with the goods subject to review and/or like goods. If the supplier is not the manufacturer of the goods, please provide the details of the manufacturer in the table below.

|  |  |  |  |
| --- | --- | --- | --- |
| **Supplier name**  **for PSC wire** | **Address** | **Contact details (email and phone number)** | **Is the supplier the manufacturer of the goods?** |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |

+Add additional rows as required

|  |  |  |  |
| --- | --- | --- | --- |
| **Supplier name**  **for PSC strand** | **Address** | **Contact details (email and phone number)** | **Is the supplier the manufacturer of the goods?** |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |

**A10 If known, details of the manufacturer of the goods**

1. For each supplier that is not a manufacturer of the goods in the table in **A9** above, please provide the details of the manufacturer.

|  |  |  |  |
| --- | --- | --- | --- |
| **Manufacturer name** | **Supplier (from A9)** | **Address** | **Contact details (email and phone number)** |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |

+Add additional rows as required

# SECTION B: Imports and forward orders

## B1 Imports

Please complete tables B1.1, B1.2, B1.3, B1.4, B1.5 and B1.6 in **Annex 1, B1- Imports.** Where asked, please indicate the CIF value and volume of the goods imported. Where the source of imports is **NOT** the country where the good was produced, if known, please let us know where the good was produced.

## B2 Details of import transactions

Please complete the **Annex 1, B2 - Import Transactions**, providing transaction level details of imports of the goods subject to review from the People’s Republic of China during the POI, 1 January 2019 to 31 December 2019. If you have not imported the good subject to review but have imported the like good, please provide details of your largest 10 transactions during the POI.

Please provide invoices and any supporting documents for two of the transactions stated within **Annex 1, B2 – Import Transactions**. Use the box below to give an overview of any supporting documents provided.

|  |  |
| --- | --- |
| *Please answer here for PSC wire* | |
|  | Appendix reference: |

|  |  |
| --- | --- |
| *Please answer here for PSC strand* | |
|  | Appendix reference: |

## B3 Forward Orders

Please provide details in **Annex 1, B3- Forward Orders** and attach copies of forward contracts/ongoing supply agreements for the goods subject to review for up to one year ahead. Comment on these forward contracts – are they a usual way of doing business in your industry? Has there been any variation in the volume and value of forward contracts over time? If so, what has caused this variation?

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# SECTION C: Sales and selling expenses

## C1 Sales of the goods subject to review and like goods

Please complete **Annex 1, C1 - Sales**, providing information for the goods subject to review imported from the country under investigation and the like goods from all other countries. The value and volume of goods sold in the UK or re-exported should be provided for the period of investigation, 1 January 2019 to 31 December 2019, and three previous calendar years

## C2 Sales of goods incorporating the goods subject to review

If applicable, please complete **Annex 1, C2- Sales Incorporating the Good Subject to Review,** providing information on the value and volume of goods produced by your company incorporating the goods subject to review, where the good subject to review is sourced from the People’s Republic of China and all other countries and the end product is sold in the UK or exported.

## C3 Sales Transactions

Please complete **Annex 1, C3- Sales Transactions**, providing the following information for the goods subject to review imported from the People’s Republic of China, during the POI, 1 January 2019 to 31 December 2019. If you have not imported the goods subject to review but have imported a like good, please provide the details of your largest 10 sales transactions in the POI.

Where goods identified as different PCNs are sold under a single invoice, please provide information for each PCN within the invoice as a separate row. Please contact us if you are unable to provide the information at the PCN level of detail.

Please provide invoices and any supporting documents for two of the transactions stated within **Annex 1, C3 – Sales Transactions**. Use the box below to give an overview of any supporting documents provided.

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| **Column Heading** | **Explanation** |
| --- | --- |
| Country of origin | Country of origin of the goods imported. |
| PCN | Please see Product Control Number’ within ‘The Scope of the /Review. |
| Order date | The date the order was placed |
| Customer name | The name of the customer as reported on the invoice. |
| Customer address | Address of customer as it appears on the invoice. |
| Level of trade | Customer level of trade (distributor, end user, retailer etc) |
| Credit terms (days) | The maximum number of days for payment without incurring penalty charges. |
| Date of contract | Date shown on the contract |
| Invoice number | The number denoting the invoice.  The number as stated on the invoice. |
| Invoice date | The date as stated on the invoice. Use the format DD/MM/YYYY (e.g. 23/05/2019). |
| Invoice unit | The unit used to measure or express the quantity of the product in the invoice.  Indicate the unit as stated on the invoice. Where appropriate, use an abbreviation (e.g. ‘kg’ for kilogramme or ‘l’ for litre). |
| Quantity in invoice units | The quantity of the transaction expressed in the units described on the invoice. |
| Gross invoice value (£) | The invoice value inclusive of any taxes.  Numerical input – keep all figures to two decimal places. Use a full-stop as a decimal separator (e.g. 1,300.00). Use this format for all appropriate subsequent fields. |
| On-invoice discounts | The amount for each discount as shown on the invoice. Create a new column if there is more than one discount applied to the invoice. Label each discount with a distinct and appropriate name or as ‘Discount 1’, ‘Discount 2’ and ‘0.00’ if not applicable |
| Off-invoice discounts | The amount for each discount as negotiated but not on an invoice. Create a new column if there is more than one discount applied to the invoice. Label each discount with a distinct and appropriate name or as ‘Discount 1’, ‘Discount 2’ and ‘0.00’ if not applicable |
| On-invoice rebates | The amount for each rebate on the credit note or invoice. Create a new column if there is more than one rebate applied to the invoice. Label each rebate with a distinct and appropriate name or as ‘Rebate 1’, ‘Rebate 2’. |
| Off-invoice rebates | The amount for each rebate not on the credit note or invoice. Create a new column if there is more than one rebate applied to the invoice. Label each rebate with a distinct and appropriate name or as ‘Rebate 1’, ‘Rebate 2’. |
| Taxes | Amount for each tax included in the gross invoice value. Create a new column if there is more than one tax applied to the invoice (e.g. VAT). Label each tax with a distinct and appropriate name or as ‘Tax 1’, ‘Tax 2’ and so on and provide a legend. |
| Net invoice value (£) | Please provide the net value as shown on the invoice. |
| Delivery terms | Terms of delivery e.g. delivery to store; customer to collect. |
| AS&G | Administrative, selling and general costsare operating expenses not included in the cost of the goods sold, incurred to promote, sell and deliver a product, and manage the overall company. This is normally reported on the company’s income statement and will need to be apportioned to each PCN. |
| Handling charges | Any costs incurred in fulfilling the order that are not packaging or transportation costs. |
| Re-packaging | Cost incurred in of repacking the good for the UK market incurred after importation. |
| Transportation costs | Costs incurred in transporting the good to the customer, net of packaging and handling charges. |
| Commission | Any commission paid in relation to the sale and delivery of the good. |
| Other | Any other cost associated with the sale of the good concerned e.g. insurance.  Create a new column if there is more than one “other” cost. |

# SECTION D: Cause of Injury

The purpose of this section is to collect information as to whether there would be injury to the UK industry if the existing anti-dumping amount were removed. Note that the information submitted at this point can only be taken into account if supported by **factual evidence**.

1. If the existing anti-dumping measure on the goods subject to review was no longer applied, would there be injury to the UK producers of these goods?

For more information on how we assess injury and for the definition of injury, please follow the link: <https://www.gov.uk/government/publications/the-uk-trade-remedies-investigations-process/how-we-assess-injury>

Please provide separate responses for PSC wire and PSC strand and attach any evidence to support your view.

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1. If you know of any other reasons, other than imports of the good subject to review, that is presently causing, or will cause injury to the UK industry, please tell us below. Examples of alternative causes of injury can include contraction in demand, changes in patterns of consumption, technological developments. Please provide separate responses for PSC wire and PSC strand and attach any supporting evidence you may have.

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**SECTION E:**  
**Economic Interest Test**

The economic interest test helps TRID assess the economic impact of a measure compared to what would happen if it were to no longer apply. There are six factors which TRID must consider as part of the economic interest test:

1. The injury caused by the dumped goods to UK industry and the benefits to that industry in removing the injury.
2. The economic significance of affected industries and consumers in the UK.
3. The likely impact on affected industries and consumers in the UK.
4. The likely impact on particular geographic areas, or particular groups, in the UK.
5. The likely consequences for the competitive environment and for the structure of markets for goods in the UK.
6. Other matters that TRID consider relevant.

The questions in this section will contribute to this assessment. For questions in this section please provide information broken down by each of your company’s UK sites/facilities, where relevant and possible.

1. Please provide the names, legal addresses and telephone numbers of all known domestic companies that produce the like goods and the 5 largest companies that you know are involved in the importation, distribution or sale of the goods subject to review and like goods.

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1. Please provide the physical addresses (including town/city and county) of all your company’s UK sites/facilities involved in the importation of the goods subject to review and/or the like good.

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1. Where possible, please provide an overview of your supply chain for the goods subject to review and/or the like goods from raw materials through to final customers. Please include the name and location of UK companies involved at each stage where available.

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1. Please complete **Annex 1, E1 – Economic Interest Test,** providing employment figures in FTE (full-time equivalents) for the POI, 1 January 2019 to 31 December 2019 for all your company’s activities in the UK relating to the goods subject to review and/or the like good. Where possible, provide subtotals for each of your company’s UK sites or facilities. Would these employment figures be affected if the existing anti-dumping measure were to no longer apply? Please substantiate your claims with evidence. Where possible, please provide estimates (e.g. projections or forecasts) for future years and explain the method used to calculate them.

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1. Please complete **Annex 1, E1 – Economic Interest Test** providing the median annual gross wages for the POI, 1 January 2019 to 31 December 2019, for all your company’s activities in the UK relating to the goods subject to review and/or the like goods. Where possible, provide sub-totals for each of your company’s sites or facilities. If you are unable to provide median wages, please provide mean wages. Would these wages be affected if the existing anti-dumping measure on the goods subject to review were to no longer apply? Please substantiate your claims with evidence. Where possible, please provide estimates for future years (e.g. projections or forecasts) and explain the method used to calculate them.

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1. If known, what fraction of domestic demand for the goods subject to review or the like good (by volume) does your company supply to the UK market?

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1. Would your market share be affected if the existing anti-dumping measure were to no longer apply? Please substantiate your claims with evidence. Where possible, please provide estimates (e.g. projections or forecasts) for future years and explain the method used to calculate them.

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1. Please comment on how significant imports of the goods subject to review are in relation to your company’s overall volume of imports. If your company does not currently import the good subject to review, please comment on if a revocation of the current measure will cause your company to increase its imports of the good subject to review.

Within your response, please state the share of total import value represented by the goods subject to review during the POI, 1 January 2019 to 31 December 2019. Do you consider that other countries produce goods equivalent to the goods /subject to review, which you could buy at a comparable price?

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1. Who consumes the goods subject to review and the like good? Do you regard the goods subject to review to be an intermediate and/or final good?

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1. Would any other industries, markets or products be affected if the existing anti-dumping measure on the goods subject to review were to no longer apply?

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1. Please describe how you would expect the following to be affected if the existing anti-dumping measure on the goods subject to review were to no longer apply:

* market price of the like goods in the UK;
* total UK output of the like goods;
* total imports of the goods subject to review to the UK; and
* total exports from the UK.

Where possible, please provide estimates for future years (e.g. projections or forecasts) to support your claims.

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1. Do you know of any related industries that would be affected if the existing anti-dumping measure on the goods subject to review were to no longer apply?

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1. To what extent would you expect any change in prices for the goods subject to review, caused by a change in the measure, to be passed onto final consumers? Please attach any evidence you have.

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1. Would plans for future UK investment or expansion be affected if the existing anti-dumping measure were to no longer apply? If so, please provide detail by location with supporting evidence.

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1. The *Equality Act 2010* protects the characteristics listed below. Do you have any evidence to suggest that any of these groups could be disproportionately affected by the continuation of the current anti-dumping measure? Please provide evidence to support your answer.

* age,
* disability,
* gender reassignment,
* marriage or civil partnership,
* pregnancy and maternity,
* race,
* religion or belief,
* sex, and
* sexual orientation

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1. In terms of the competitive environment and structure of markets for goods in the UK, please provide information in relation to how the continuation or revocation of a trade remedy measure could impact:

* the range of suppliers
* the ability of suppliers of the goods under review/like goods to compete,
* the incentives for suppliers to compete vigorously,
* the choices and information available to consumers

Please provide evidence to support your answer.

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1. Please describe the nature and degree of any regional impacts that you would expect if the existing anti-dumping measure on the goods subject to review were to no longer apply.

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1. If there are any additional economic factors that you consider to be relevant for the economic interest test in this review, please provide details here and any supporting evidence.

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# SECTION F: Next steps and declaration

## Next steps

Once you have completed all parts of the questionnaire the declaration on the following page should be signed by an authorised official.

The questionnaire, spreadsheet annex and any appendices should be submitted through the Trade Remedies Service ([www.trade-remedies.service.gov.uk](http://www.trade-remedies.service.gov.uk/)) by **1st October 2020**. The checklist in Section G of this questionnaire may help ensure your submission is complete.

A confidential and non-confidential version of the questionnaire and annexes must be submitted. You can find guidance on how to complete confidential and non-confidential versions at [www.gov.uk/guidance/trade-remedies-investigating-dumped-or-subsidised-goods](http://www.gov.uk/guidance/trade-remedies-investigating-dumped-or-subsidised-goods).

## Declaration

By signing this declaration, you agree that all information supplied in this questionnaire (whether translated or not) is complete and correct to the best of your knowledge and belief and understand that the information submitted may be subject to verification by the UK Trade Remedies Investigations Directorate.

Internal registration number:

Company name:

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|  |  |  |
| Date |  | Signature of authorised official |
|  |  |  |
|  |  | Name and title of authorised official |

# SECTION G: Checklist and appendices

This section is an aid to ensure that you have completed all sections of this questionnaire.

|  |  |
| --- | --- |
| **Section** | Please tick if you have responded to all questions |
| Section A – Company structure and operations |  |
| Section B – Imports and forward orders |  |
| Section C – Sales and selling expenses |  |
| Section D – Cause of Injury |  |
| Section E – Economic Interest Test |  |
| Section F – Next steps and declaration |  |

+Add additional rows as required

Please list any appendices that you have referenced in your responses and are attaching with this questionnaire.

|  |  |
| --- | --- |
| **Appendix reference** | **Document title** |
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+Add additional rows as required