# GLOBAL STEEL SOLUTIONS









Today, Metinvest is much more than a company that sells iron ore and steel products. A unique formula made up of various ingredients helps Metinvest to be a reliable strategic partner.

The Group's geographical location and vertical integration mean that it is not dependent on raw material market fluctuations and help it to rapidly ship products worldwide.

We manufacture our products in Ukraine, the EU, the UK and the US. This gives us the opportunity to take an individual approach to each customer's needs in terms of product mix, batch size and delivery time.

The bespoke solutions that we offer differentiate us as a partner who helps to develop our customers' businesses.

metinvestholding.com

# **Mining**

Secure raw material supplies





# **Steelmaking**

Full range of products







## Sales

Expansive sales network increases the value of our products







# **TOP 10**

iron ore producers in the world

43.3 MT

iron ore concentrate produced

Production sites

5 in Ukraine

1 in US

# **TOP 45**

steel producers in the world

12.1 MT

crude steel produced

1000+

steel products

Production sites

4 in Ukraine

4 in Europe



in-house shipping company, global storage and logistics assets

shipment to 100 countries

130 sea ports

**Logistics** 

**Delivery from steel plant** 

to customer's back yard

**776** ships in operation year-round

100 countries

45 sales offices

40 steel distribution centers

**6 700** customers

excellent after-sales service and technical support

06





7899

Flat products



819

Long products



**151** 

**Tubes & hollow** sections



Rails





Iron ore

2 182



Coking coal



**Coke Operations** 



Slabs

2 225

Pig iron



43 299

Iron ore concentrate



2883

Coal concentrate

# **Hudson Yards** The Shed The Shed is a cultural centre in Hudson Yards, New York City. Metinvest supplied 9,000 tonnes of steel plates for this exceptional structure. Its eight-level base building has several architectural features, including a 500-seat theatre, two levels of exhibition space and an iconic movable part. A telescoping outer shell can deploy from over the base building and glide along rails onto an adjoining plaza, doubling the building's footprint to create The McCourt, a space for large-scale performances and installations. New York, US 08

# Finished products | Flat



#### **Hot-rolled plates**

Thickness, mm 4 - 200 Width, mm 1,500 - 3,300 6,000 - 24,000 Length, mm up to 25 Weight, t



#### **Hot-rolled coils**

Thickness, mm 1.2 - 25 1,000 - 1,550 Weight, t up to 32



#### **Cold-rolled coils**

Thickness, mm 0.35 - 2 1,000 - 1,500 Width, mm Weight, t up to 16



#### **Cold-rolled sheets**

Thickness, mm **0.35 - 4.5** Width. mm 1,000 - 1,500 Length, mm 2,000 - 4,000



#### **Hot-rolled sheets**

Thickness, mm 1.2 - 20 1,000 - 1,550 Width, mm 2,000 - 6,000 Length, mm



#### **Galvanised rolled steel**

Thickness, mm 0.32 - 2 Width, mm 950 - 1,250 Weight, t up to 15



#### Welded tubes

Ø 12 - 244 Round, mm Rectangular, mm 10x20 - 200x160 15x15 - 200x200 Square, mm



#### **Applications**

Shipbuilding

Machine building

Construction

Offshore and onshore platforms

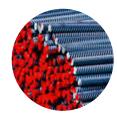
Tube and hollow section production

Wind energy production

#### Standards

RINA, DSTU, BV, SAE, DNV, ASME, GL, LR

# Finished products | Long



Rebar

Diameter, mm 8 - 32



**Railway products** and fasteners

R50, R65, UIC60, KR70, KR80, KR100, KR120, GT-140PS, OR50, OR65, R24, R34



Wire rod

Diameter. mm **5.5 - 16** 



Long bars and special profiles

Angles Channels Beams Rounds SVP, SP, Z310



**Grinding balls** 

Diameter, mm **30 - 120** 

#### **Applications**



A Construction



Rail car and machine building



Bridge construction

Infrastructure



Transportation



#### Standards

EN,

GOST, API, DSTU

ASME,

# San Giorgio Bridge

Metinvest supplied 18,500 tonnes of high-strength steel plates for the construction of San Giorgio Bridge designed by the world-famous architect Renzo Piano.

The new bridge was built on the site of the collapsed Morandi Bridge.
Semi-finished products were produced at Azovstal in Mariupol and high-strength rolled products were made at Trametal in San Giorgio di Nogaro.

Genoa, Italy

# Chornobyl new safe confinement

The new arch confining Chornobyl is unrivalled worldwide. This megastructure was designed with the primary goal of confining the radioactive remains of reactor four for the next 100 years.

The New Safe Confinement is 108 metres high, 162 metres long and has a span of 257 metres. To minimise the risk of workers' exposure to radiation, it was assembled in the vicinity of the site and then slid into position.

The arch-shaped structure weighs some 36,000 tonnes. Metinvest produced 15,000 tonnes of steel plates for the exterior cladding of this extraordinary landmark.

Prypiat, Ukraine

12

# Semi-finished products and raw materials



Iron ore concentrate

9 types of concentrate with Fe base 65.0–70.5%

Deviation from Fe base content +/-0.3%



#### **Pellets**

7 types of pellets with Fe base >63.0 - >67.5%

Size 10-14mm > 85%



Pig iron

**Steelmaking iron** steel production in EAF & BOF

**Cast iron** foundry segment



Slabs

Thickness, mm 150 - 300
Width, mm 1,250 - 2,100
Length, mm 6,000 - 12,000



**Billets** 

 Square, mm
 Round, mm

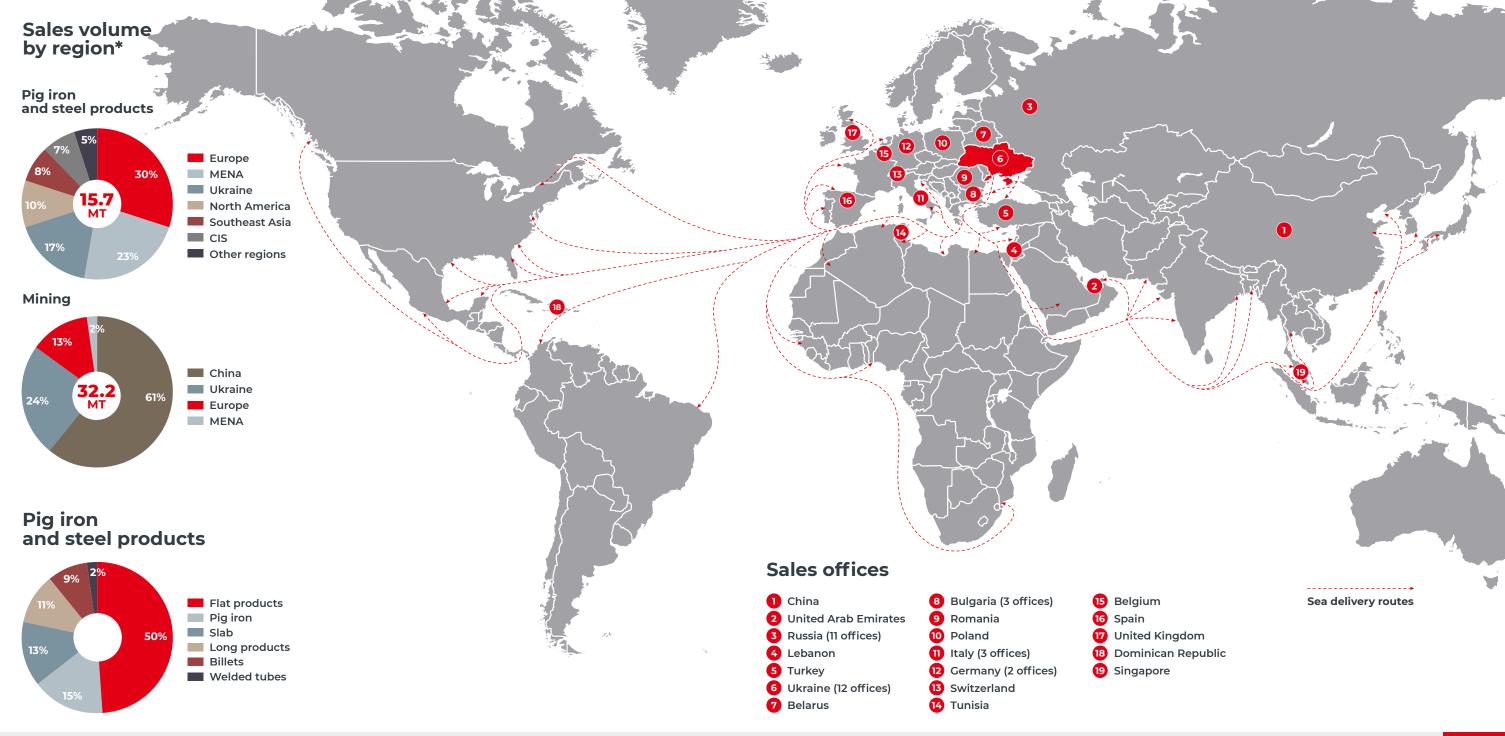
 130x130
 Ø 130

 150x150
 Ø 150

 160x160
 Ø 190

 200x200
 Ø 200

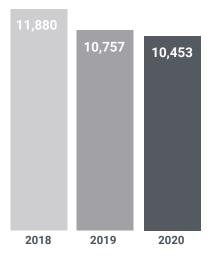
 Ø 210

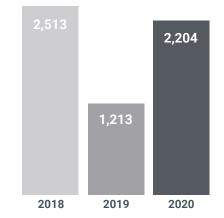


# Financial highlights 2020

Revenues **US\$ 10,453 M** 







## **Credit rating\***







### Metinvest`s shareholders are SCM Group and SMART Holding, which manage Metinvest on a partnership basis

#### SCM

Ukraine's leading financial and industrial group with a headcount of over 300,000 employees

#### **SMART**

One of Ukraine's largest investment groups, specialising primarily in metals and mining, oil and gas, banking, agriculture, retail, shipbuilding and real estate



#### **MINING**

Northern GOK Iron ore / Ukraine

Ingulets GOK Iron ore / Ukraine

Central GOK Iron ore / Ukraine

Southern GOK JV Iron ore / Ukraine

Pokrovske Coal Business Coking coal / Ukraine

United Coal Coking coal / US

#### **STEELMAKING**

Azovstal
Integrated steel mill / Ukraine

Ilyich Steel Integrated steel mill / Ukraine

Zaporizhstal JV Integrated steel mill / Ukraine

Avdiivka Coke Coke / Ukraine

> Zaporizhia Coke Coke / Ukraine

Dnipro Coke Coke / Ukraine Promet Steel
Re-roller / Bulgaria

Ferriera Valsider Re-roller / Italy

Trametal Re-roller / Italy

Spartan Re-roller / UK

Unisteel
Galvanized products /
Ukraine

#### **WESTERN EUROPE**

#### **SWITZERLAND**

Metinvest International Rue Vallin 2 1201 Geneva, Switzerland +41 22 906 18 28 switzerland@metinvest-international.com

#### **ITALY**

Metinvest Trametal Via XII Ottobre 3 16121 Genova, Italy +39 010 576 29 11 sales@metinvest-westerneurope.com

Metinvest International Italia/ Ferriera Valsider Via Antonio Salieri 36 37050 Oppeano (VR), Italy +39 045 713 33 11 sales@metinvest-westerneurope.com

#### **GERMANY**

Trametal Deutschland Carl-von-Linde 40 85716 Unterschleissheim, Germany +49 0 89 309 079 0 sales@metinvest-westerneurope.com

#### **BELGIUM**

Trametal Europe Ilgatlaan 9 3500 Hasselt, Belgium +32 0 11 93 33 29 sales@metinvest-westerneurope.com

#### **IBERIAN PENINSULA**

Metinvest Iberica Rodriguez Arias 6, 2°, Off.202 48008 Bilbao, Spain +34 94 640 00 41 sales@metinvest-westerneurope.com

#### **UNITED KINGDOM**

Spartan UK Ropery Rd NE8 2RD Gateshead, United Kingdom +44 0 191 460 42 45 sales@metinvest-westerneurope.com

#### **EASTERN EUROPE**

#### BULGARIA

Promet Steel Administrative Bldg 8314 Debelt, Bulgaria +359 5 680 10 42 office.pms@promet.bg

#### **POLAND**

Metinvest Polska Warszawska 33 40-010 Katowice, Poland +48 032 888 58 41 yladimir.zadolinnyy@metinvestholding.com

#### **ROMANIA**

Metinvest Carpathia Turturelelor 11A, Sector 3, Fl.2 Phoenicia Business Center 030881 Bucharest, Romania +40 314 378 372 romania@metinvest-international.com

#### UKRAINE

Metinvest-SMC Leiptsyzka 15a 01015 Kyiv, Ukraine +380 44 581 44 98 0 800 30 30 70 smc@metinvestholding.com

#### CIS

#### **RUSSIA**

Metinvest Eurasia Vasilisy Kozhinoy 1, Fl.7, Off.8 121096 Moscow, Russia +7 495 739 26 26 sales@metinvest-eurasia.com

#### **BELARUS**

Metinvest Distribution 223056 Kolyadichi, Belarus +375 2938 8 56 53

#### **MENA**

#### TURKEY

Metinvest International
Sedef Cd. No:2 A Blok Daire: 4
Atasehir Residence
34758 Istanbul, Turkey
+90 216 456 56 80
aydin.turker@metinvest-international.com

#### GULF

Metinvest International LOB17 Bld, Fl.3, Jebel Ali Free Zone 263027 Dubai, United Arab Emirates +971 4 881 19 40 viktor.vukusic@metinvest-international.com

#### LEBANON

Metinvest International
Montelibano Bld, Fl.10
New Jdeideh, Sagesse
1103 Beirut, Lebanon
+961 1 90 08 72
vladimir.shakhovoy@metinvest-international.com

#### **NORTH AFRICA**

Metinvest International
Rue du Lac Constance
Les Berges du Lac, Tunis
1053, Tunisia
+216 26 156 900
5th Settlement
11865 Cairo, Egypt
+201 10 00 70 700
ghazi.maherzi@metinvest-international.com

#### **SOUTHEST ASIA**

#### CHINA

Metinvest International
Wanda Plaza, Bld 5, Off.602
Jianguo Road 93
100022 Beijing, China
+86 10 5820 8124
vivian.zhou@metinvest-international.com

#### **SINGAPORE**

Metinvest Singapore
Battery Road 4, #25-01
049908 Singapore, Republic of Singapore
+65 9005 9307
renat.salimov@metinvest-international.com

#### **AMERICAS**

#### **LATIN AMERICA**

Metinvest International Condominio Avenida Anacaona II Ave Anacaona Comercial C2 10108 Santo Domingo, Dominican Republic +1 809 482 74 56 sasha.vukusic@metinvest-international.com



metinvestholding.com