

Guidance

Case no.: 10007

Company name:

Please complete this Annex in conjunction with the corresponding sections in the Questionnaire

The years relevant to this investigation are as follows:

Inquiry Period	Period of Investigation
01/04/2018 - 31/03/2022	01/04/2021 - 31/03/2022

The accounting currency is: GBP

The unit for volume is: tonnes

For all numerical figures, where appropriate, express every third number with a comma. (e.g. '7,300' for one-thousand three hundred, '1,300,000' for one million and three-hundred thousand)

Please limit all sales/currency/income figures to two decimal places, apply a full point as a decimal separator and use the appropriate currency symbol or abbreviation. (e.g. '€1,300.00')

Where possible, keep all sales prices on a CIF-value basis.

Display all dates in the format DDMM/YYYY. (e.g. 23/05/2019)

In order to determine which sales fall within the investigation period, the invoice date should normally be used as the date of sale.

Note that there may be formulae already in the sheet. Cells containing formulae are highlighted in yellow.

Please do not overwrite these cells.

Please do not leave blank spaces - if the requested information cannot be provided then enter N/A (for questions which require a text response) or 0 (for questions which require a numerical response)

The TRA will seek to authenticate the data provided in this questionnaire and the methodology used to compile it. Please provide us with all formulae and steps used in your calculations and keep a record of these and all related material/documentation for any verification visit.

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Entity 1 - Related Companies		Type of company of the subsidiary (code according to SIC)		
Name	Entity 1	Parent Company	100	Manufacturing
Address		Country of incorporation	USA	

Please provide the main source of any additional information.
 The following has been provided for company 1 - please check before submission:

Company name	Address	Email	Telephone number (include country code if applicable)	Relationship	Link (websites and publications)	Percentage ownership in the related company	Percentage ownership of related company in your company
Entity 1	Entity 1 Inc, 123 Main St, New York, NY 10001	info@entity1.com	(+1) 212 123 4567	Parent company	Entity 1 Inc	100	0
Entity 2	Entity 2 Corp, 456 Main St, New York, NY 10001	info@entity2.com	(+1) 212 123 4567	Subsidiary	Entity 2 Corp	50	50

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Annex 2 - Product Characteristics

Product Name: _____
 Description: _____

Please complete the table below, by product, for all the goods that you sold during the FDI year that have been subject to an economic control regime (see below)

Use Goods sold by your company during the FDI			Domestic Sales During FDI										Export Sales During FDI													
Internal Product Reference Number	Essential characteristics of the product (model)	Commodity Code	Commercial Network (1%)		Functional Network (1%)		Production process Network (1%)		Physical Network (1%)		Estimated production cost differences (1)		Estimated sales price differences (2)		Volume of Sales with the UK Market (Independent Companies)		Sales to External UK Market		Market Shareholder for Internal Use		Capital Sales		Volume of Sales reported outside the UK Market		Volume of Sales reported outside the UK Market	
CONFIDENTIAL																										

Annex 2 is a comparison of the goods with goods subject to review by commodity code. The information is by its nature commercially confidential and would harm TSO's commercial interests if revealed to its competitors. It is not possible to provide a meaningful summary of the contents of this document without revealing sensitive information.

Part 3 - Cost to make and sell

Part 3 - Cost to make and sell
Cost to make
Cost to sell
Cost to make and sell

Provide the total cost to make and sell for all goods produced/sold during the PCP. The actual costs back to the figures reported in answer 4) Cost Reconciliation

- Include the total cost to make and sell for the like goods produced/sold during the PCP. The actual costs back to the figures reported in answer 4) Cost Reconciliation
- Include the cost for all elements of production resulting from the general and specific sales
- Only figure into the actual costs only - the figures will contain formulae
- All figures should be the amount of receivable for
- Also include the other necessary of material cost
- Adjust the amount of each item to be separately applied to get the selling price of your own cost accounting system

Answer 3 provides details of the cost to make and sell the product. The information is by its nature commercially confidential and would harm TSBK's commercial interests if revealed to its competitors. It is not possible to provide a meaningful summary of the contents of this document without revealing sensitive information

Cost to make:

	(i) Cost of production for PCP	
	All Goods	Like Goods
(A) Direct costs		
Raw materials		
Labour		
Overhead		
Other		
(B) Indirect costs		
Cost of production		
Cost of production		
Cost of production		
Cost of production		
(C) Total of manufacturing cost (A+B)		
Quantity produced (Items)		
Quantity sold (Items)		
Manufacturing cost per unit		

Cost to sell:

	(ii) Administrative Selling & General (AS&G) cost incurred for PCP	
	All Goods	Like Goods
(A) Selling costs		
Advertising		
Transport		
Other		
(B) Administrative & General costs (please explain)		
Staff		
Overhead		
Other		
(C) Delivery		
Freight		
Other		
Total cost to sell (A+B+C)		
Quantity sold		
Cost to sell per unit/tonne		
Net per unit/tonne		

Bank of America

Product & Core Competencies

Product	Banking
Core Competencies	Banking

Summary

Summary	Banking
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Please list the main activities, assets, liabilities, and exposures to services and required resources. If the information is not available, please indicate the reason for its absence. **CONFIDENTIAL**

Bank of America's commercial interests, if revealed to its competitors, it is not possible to provide a meaningful summary of the contents of this document without revealing sensitive information.

Description	Current	Future	Other
Value of assets of all branches, including the POCs, held in your management accounts			(CONFIDENTIAL)
Value of liabilities of all branches, including the POCs, held in your management accounts			(CONFIDENTIAL)
Value of assets of all branches, including the POCs, held in your management accounts			(CONFIDENTIAL)
Value of liabilities of all branches, including the POCs, held in your management accounts			(CONFIDENTIAL)
Value of assets of all branches, including the POCs, held in your management accounts			(CONFIDENTIAL)
Value of liabilities of all branches, including the POCs, held in your management accounts			(CONFIDENTIAL)
Value of assets of all branches, including the POCs, held in your management accounts			(CONFIDENTIAL)
Value of liabilities of all branches, including the POCs, held in your management accounts			(CONFIDENTIAL)
Value of assets of all branches, including the POCs, held in your management accounts			(CONFIDENTIAL)
Value of liabilities of all branches, including the POCs, held in your management accounts			(CONFIDENTIAL)
Value of assets of all branches, including the POCs, held in your management accounts			(CONFIDENTIAL)
Value of liabilities of all branches, including the POCs, held in your management accounts			(CONFIDENTIAL)

CONFIDENTIAL

Manufacturer	Model	Quantity of units	Serial Number	Part Number	Part Description	Part Number	Part Description	Part Number	Part Description	Part Number	Part Description	Part Number	Part Description
CONFIDENTIAL													

This is a confidential document. The information is to be used only for the purposes stated in the document. It is not to be distributed outside the organization without the express written consent of the organization.

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Annex 6 - Purchases of like goods	
Case no.:	TD0017
Company name:	Tata Steel UK Limited

Currency
GBP

• Please provide the information by country where applicable - add in additional lines if necessary

Year	Country like goods purchased from	Total Volume purchased (number of units or weight)	Value purchased (£)
POI - 3 years (1/4/18 - 31/3/19)	Country A Country B		
POI - 2 years (1/4/19 - 31/3/20)	Country A Country B		
POI - 1 year (1/4/20 - 31/3/21)	Country A Country B	[CONFIDENTIAL]	
POI (1/4/21 - 31/3/22)	Country A Country B		

Annex 6 contains details of purchases of like goods during the POI. The information is by its nature commercially confidential and would harm TSUK's commercial interests if revealed to its competitors. It is not possible to provide a meaningful summary of

f the contents of this document without revealing sensitive information.

Table 1. Summary of Information on the 100 Most Active

Table 1. Summary of Information on the 100 Most Active. This table provides information on the 100 most active entities in the state of Michigan, ranked by the number of active entities in each county. The information is provided for each county and for the state as a whole.

County	Number of Active Entities	Percentage of Total	Rank
Alcona	1	1.0%	100
Alcona	1	1.0%	99
Alcona	1	1.0%	98
Alcona	1	1.0%	97
Alcona	1	1.0%	96
Alcona	1	1.0%	95
Alcona	1	1.0%	94
Alcona	1	1.0%	93
Alcona	1	1.0%	92
Alcona	1	1.0%	91
Alcona	1	1.0%	90
Alcona	1	1.0%	89
Alcona	1	1.0%	88
Alcona	1	1.0%	87
Alcona	1	1.0%	86
Alcona	1	1.0%	85
Alcona	1	1.0%	84
Alcona	1	1.0%	83
Alcona	1	1.0%	82
Alcona	1	1.0%	81
Alcona	1	1.0%	80
Alcona	1	1.0%	79
Alcona	1	1.0%	78
Alcona	1	1.0%	77
Alcona	1	1.0%	76
Alcona	1	1.0%	75
Alcona	1	1.0%	74
Alcona	1	1.0%	73
Alcona	1	1.0%	72
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Alcona	1	1.0%	44
Alcona	1	1.0%	43
Alcona	1	1.0%	42
Alcona	1	1.0%	41
Alcona	1	1.0%	40
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Alcona	1	1.0%	36
Alcona	1	1.0%	35
Alcona	1	1.0%	34
Alcona	1	1.0%	33
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Alcona	1	1.0%	31
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Alcona	1	1.0%	17
Alcona	1	1.0%	16
Alcona	1	1.0%	15
Alcona	1	1.0%	14
Alcona	1	1.0%	13
Alcona	1	1.0%	12
Alcona	1	1.0%	11
Alcona	1	1.0%	10
Alcona	1	1.0%	9
Alcona	1	1.0%	8
Alcona	1	1.0%	7
Alcona	1	1.0%	6
Alcona	1	1.0%	5
Alcona	1	1.0%	4
Alcona	1	1.0%	3
Alcona	1	1.0%	2
Alcona	1	1.0%	1

Table 1: Summary

Item ID	Quantity/Volume	Source Document
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Item ID	Quantity/Volume	Source Document
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It is not possible to provide a meaningful summary of the contents of this document without revealing sensitive information.

Annex 9 - Injury	
Case No.:	100017
Company name:	Lotus Steam UK Limited

Year	Turnover			Export sales of like goods		Domestic sales of like goods		Profitability				Output		Capacity use	Market share (%)	Stocks					Productivity				Capacity		
	Total turnover of whole company (£)	Turnover related to like goods (£)	Turnover related to other goods (£)	Export sales by volume (tonnes)	Export sales by value (£)	Domestic sales by volume (tonnes)	Domestic sales by value (£)	Total net operating profit after tax (NOPAT) for whole company (£)	Net operating profit after tax (NOPAT) from like goods (£)	Average net operating profit after tax (NOPAT) margin of like goods (%)	Total interest expense incurred for whole company (£)	Finance costs (6.6% shared) incurred for like goods (GBP)	Output by volume (tonnes)	Output by value (£)	Capacity use of like goods (tonnes)	For like goods, the percentage of UK market total sales that are manufactured by you	Stocks at year end, total volume (tonnes)	Stocks at year end, total value (£)	Stocks at year end, total value manufactured by you in UK (£)	Stocks at year end, total volume purchased (tonnes)	Stocks at year end, total value purchased (£)	Total number of employees (FTE)	Number of employees for like goods (FTE)	Average output in volume per employee for like goods (FTE)	Median wage for FTE engaged in activities related to the like goods (GBP)	Production capacity for like goods (tonnes)	Production capacity utilisation for like goods (%)
POI - 3 years (1/4/2018 - 31/3/2019)	100	99	83	48	73	100	59	100	[Confidential - information on TSUK's profitability is by nature confidential and cannot be provided in either ranges or indexed format without disclosing business sensitive information, which can be used against TSUK by its rivals]	352	n/a	96	110	107	81	100	110	113	77	0	0	107	71	122	99	100	99
POI - 2 years (1/4/2019 - 31/3/2020)	89	100	72	76	100	98	51	69	275	n/a	100	113	113	99	100	100	100	115	70	0	0	106	87	100	100	100	100
POI - 1 year (1/4/2020 - 31/3/2021)	82	104	84	100	119	91	47	119	128	n/a	96	100	91	114	88	88	99	100	69	0	0	101	100	84	96	100	96
POI (1/4/2021 - 31/3/2022)	130	173	190	83	146	113	190	84	190	n/a	100	100	189	100	103	93	143	160	100	0	0	100	87	100	113	100	100

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Annex 10 - Investments

Line no: 10017

Company name: Tata Steel UK Limited

Please provide figures for your investments in the table below as well as your return on investment (ROI)

Company wide:	Total investments (£)	Expansion / capacity related investments (£)	Efficiency / rationalisation investments (£)	Replacement investments (£)	Research and development / innovation investments (£)	Environmental investments (£)	Social / health and safety investments (£)	Other investments (£)
POI - 3 years (1/4/2018 - 31/3/2019)	100							
POI - 2 years (1/4/2019 - 31/3/2020)	79							
POI - 1 year (1/4/2020 - 31/3/2021)	79							
POI (1/4/2021 - 31/3/2022)	0							

[CONFIDENTIAL]

In relation to like goods:	Total investments (£)	Expansion / capacity related investments (£)	Efficiency / rationalisation investments (£)	Replacement investments (£)	Research and development / innovation investments (£)	Environmental investments (£)	Social / health and safety investments (£)	Other investments (£)
POI - 3 years (1/4/2018 - 31/3/2019)								
POI - 2 years (1/4/2019 - 31/3/2020)								
POI - 1 year (1/4/2020 - 31/3/2021)								
POI (1/4/2021 - 31/3/2022)								

Annex 10 concerns investments. The information is by its nature commercially confidential and would harm TSUK's commercial interests if revealed to its competitors. It is not possible to provide a meaningful summary of the full contents of this table without revealing sensitive information. A non-confidential summary of total investments

Company wide:	Return on Investment
	Yr.1
	Yr.2
	Yr.3
	POI

[CONFIDENTIAL]

In relation to like goods:	Return on Investment
	Yr.1
	Yr.2
	Yr.3
	POI

Table 11.1

Customer name	Customer Code	Product Name	Estimated unit volume	Unit Frequency	Quantity ordered	Unit price/CF
---------------	---------------	--------------	-----------------------	----------------	------------------	---------------

Table 11.1 provides information on the sales of the product. The information is confidential and would harm TSC's commercial interests if revealed to its competitors. It is not possible to provide a meaningful summary without revealing sensitive information.

Customer name	Customer Code	Product Name	Estimated unit volume	Unit Frequency	Quantity ordered	Unit price/CF
(CONFIDENTIAL)						

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Annex 12 - Economic Interest Test	
Case no.:	TD0017
Company name:	0

Please complete the table below for the PCI - add in additional lines if necessary

All sites	Total number of employees (FTE)	Number of employees working with the goods subject to review (FTE)
Total		
Breakdown by site		
Department 1		
Department 2		
Department 3		
Department 4		
Department 5		
Department 6		
Department 7		
Department 8		
Department 9		
Department 10		
Department 11		
Department 12		

[CONFIDENTIAL]

Annex 12 provides information on employment per facility / function. The information is:

s by its nature commercially confidential and would harm TSUK's commercial interests if revealed

d to its competitors. It is not possible to provide a meaningful summary without revealing sensi

