Guidance
Case no.: 100026
Company name:

is g 1.30° for one-thousand then bunded, 1,30,00° for one million and three hundred flourand)

Please first of salariconverse/income figures to two decimal places, apply a file point as a decimal separator and use the appropriate currency symbol or atthreviation, e.g. 61.300.000

Where possible, keep all salar prices on a CIP value basis.

Display at daster in the format Display(FVYY).

e.g. 200.0019

In a 2

Please do not oversite these case.

Please do not have being opces. If the requested information cannot be provided then enter NA (for questions which require a text response) or 0 (for questions which require a numerical response).

The Avail seak to sufferioration the data provided in this questionnaire and the methodology used to compile 1.

Please provide use that illumination and clarge used in your calculations and large a record of these and all related materialistic currently on the compile of the compi

- 1) Associated companies
  2) Product Comparison
- 3) Cost to make and sell
- 4) Cost reconciliation
- 5) Raw materials and input purchases
- 6) Purchases of the goods
- 7) T by T domestic sales
- 8) Sales reconciliation
- 9) Injury
- 10) Investments
- 11) Forward sales contracts
  12) EIT

Annex 1 - Related Companies
Case no.:
T00098
Test Revisit Instead

if your conpany is the	subsidiary of another sable below	company company this
	Parent Company	Ottorace Controlling
Name	Tata Steel Surgge	Yata Steel Limited
Registration number / Country of Registration	5857565	

Bleann committee the make having the fear and associated communities
 The first row has been entered as an example - please delice before automission

		OWNERS SHOWING CO.				Shareholding				
Company name	Address	Small	Telephone number (Include country code in	Retationship	List activities (e.g. manufacture, administration,	Percentage shareholding in the associated company	Percentage shareholding of related company in			
Tata Steel Europe Linited	London, SWYX THE, UK Blombay House, 24 Horsi Mode Street	Conferred information	tion not susceptible of	Parent consum	Modebins		100			
Tata Steel Limited	Fort, Murroui - 600 601			Ultimate parent company	Manufacturing		100 (indirect			
			_							

Annex 2 - Product Comparison
Case po: 100006
Case po: 100006
Topopopo parametric Tall Street Ut sented

Common cases: Total Intel IX control |

Flease complete the label below, by product, for all the goods that you said during the PCI

- Summed Finded: - Disserted developation of the product (model - Connectify Case - Summed Finded: - Summed	Volume of Sales Value of Sales within Volume	me of Goods Value of Goods transferred for transferred for		Volume of Sales Value of Sales apported outside the
Internal Product / Execution (Commodity Code Commodity Code Code Code Code Code Code Code Code	thin the UK Market - Volume	me of Goods Value of Goods		Volume of Sales Value of Sales
	Associated Associated Inter- Customers Customers	ternal Use Internal Use	Sales Sales	UK Market UK Market
CONFECUTIVAL				

Annex 2 is a companison of like goods with goods subject to review by commodity code. The information is by its nature commercially confidential and would harm TSUCs commercial interest if revealed to its competitors. It is not possible to provide a meaningful summary of the contents of this document without revealing sensitive information.

FDI - this should match back to the figures reported in annex 4) Cost Reconciliation to the PDI - this should match back to the figures reported in annex 4) Cost Reconciliation of captive sales

	(i) Cost of produ	ction for POI
l l	All Goods	Like Goods
(A) Direct costs		
Rase materials  Mad  Mad  Mad  Mad  Direct labour  Others (apecify)  -	(CONFIDE	NTVL)
Total for (A)		
Total for (A) (B) Manufacturing overhea	da	
Fuels Loose Plant and To Doeratino Succlies Mainferance General Expenses Decredation - Total for (5)	(CONFIDE	NTVL)
(C) Total of manufacturing cost (A+B) Quartity produced (Icones) Quartity sold (Icones) Manufacturing cost per	(CONFIDE	NTIAL)

(A) Setting coats gate

\*\*Coats occurring

\*\*Torreport

\*\*Torreport

\*\*Torreport

\*\*Total for IA)

(C) Administrative & G

\*\*Fusia

\*\*Employment

- Operating 52;

\*\*Mentenance

\*\*Operating 52;

\*\*Mentenance

\*\*Despectation

\*\*Total for (d)

(G) \*\*Torreport

\*\*Total for (d)

G) \*\*Torreport

\*\*Total for (d)

\*\*Total for ( Total for (C)

Total cost to sell (A+B+C)
Quantity sold (unitabones)
Cost to sell per unitionse

and sell per

Mark to Committee				
Annex 4 - Cost recon	citiation		ı	Currency
Case no.:	100026			GBR
Commany same	Tata Steel OK Circled			
			•	
Please fil in the white cells or     Please reference source doc	nlv - eucect where euclarist	ions to veriances are requi	red	
			ts nature commercially confidential and wor	At home TO N's communical interests if on
Annex 4 is a reconcilia	DON OT COST GAISE. TH	Costreconditation	is raise commercially compensal and wor	I I I I I I I I I I I I I I I I I I I
Description	Cost (GBP)	Quantity (toppes)	Source Documents	
Total cost of all goods sold				•
as per income Statement				
	1	100	NEGOTAL)	
Total cost of all goods sold during the accounting				
Difference in total cost of all goods sold between POI and				
accounting period				
Total of cost of all coods sold during the PCI as				
stated in your management				
arrante .		(co	NFDDNTAL)	
Variance Total cost of all goods sold.	-			
during the POI				
Change in finished goods				
inventory of all goods during the POI				
Total cost of productioniquantity of all				
goods during the POLAS	1			
stated in your management	1	jcu	REGISTAL	
Accounts Universal	1			
	1			
Total cost of productioniquantity of all				
enade during the DNI				
	1	(co	REGISTAL	
Cost of production/quantity of	1			
good A during the PCII				
Cost of production/quantity of good R during the POI				
Cost of production/quantity of				1
good C during the POI Cost of production/quantity of				l
good D during the POI				
(add new lines Frequired)				l
Total cost of				
annote during the EOI	-			
Cost of production/quantity of		200	NEDENTIALI	
like goods for sales on the UK market during the PCI		jul.		
Cost of production/quantity of	1			
Ske goods for export during the	1			
POI				

Secretary Secret

Annex S contains details of new material and input purchases during the POI. The information is by its nature commercially confidential and would harm TSUN's commercial interests if newaried to its competition. It is not possible to provide a meaningful cummary of the contents of this document without revealing sentitive information.

Annex 6 - Purchas	ses of like goods	Currency
Case no.:	TD0026	GBP
Company name:	Tata Steel UK Limited	

Please provide the information by country where applicable - add in additional lines if necessary

Year	Country like goods purchased from	Total Volume purchased (number of units or weight)	Value purchased (£)
POI - 3 years			
(1/4/18 - 31/3/19)			
Country A			
Country B			
POI - 2 years			
(1/4/19 - 31/3/20)			
Country A			
Country B		[CONFIDENTIAL]	
POI - 1 year		[CONFIDENTIAL]	
(1/4/20 - 31/3/21)			
Country A			
Country B			
POI			
(1/4/21 - 31/3/22)			
Country A			
Country B			

Annex 6 contains details of purchases of like goods during the POI. The information is by its nature commercially confidential and would harm TSUK's commercial interests if revealed to its competitors. It is not possible to provide a meaningful summary of the contents of this document without revealing sensitive information.

Mark Through Springer (1) and the last of the last of

Black to Contains								
Company same	TDERESS THEN SHAPE UK COMMENT		Currency					
<ul> <li>Please fill in the white cells on</li> </ul>	ly - except where explanations to verlances an	a required	<ul> <li>Please provide an estimate</li> </ul>	of your sales for value and volume	1			
Please reference source docu		by its nature commercially confidential and would have		war and a second and a second				According to the control of the cont
Annex IUIS a reconcitat	son or sales data. The Information is	by its nature commercially confidensal and would han	n ISUK s commercial interest	is forecasts: 2022 - 2026	ossible to provide a meaningful s	summary or the contents or this docu	nent without revealing sensitive in	romation.
Description	Revenue (i) Quantity/tonnesi	Source Documents	Description	Revenue (i) Quantity (tonnes)				
Total sales revenue of all								
goods as per income Statement for your most			Total sales of the coods on the domestic market					
meant accounting paried								
Variance			Total sales of <u>all other goods</u> to the domestic market	IDONEDENTIALI				
Total sales revenue of all		(CONFIDENTIAL)	to the comestic market					
goods during the most recent accounting period		(management)						
recent accounting period as stated in your			Yotal sales of all goods					
as stated it your					_			
Difference in total sales								
revenue of all goods between POI and accounting periods								
POTEN ACCOUNTY SHOWS								
Yotal sales								
revenue/quantity of all goods during the POI as								
stated in your management								
accounts.								
Yotal sales								
revenue/quantity of all- goods sold during the PCE								
Sales revenue/quantity of like goods during the POI		[CONFIDENTIAL]						
Sales revenue/quantity of good A during the POI								
good A during the POI								
Sales revenue/quantity of mont is during the Drift								
Sales revenue/quantity of good C during the PCI								
Sales revenue/guantity of								
good D during the POI (add new lines if required)								
		(CONFIDENTIAL)						
good E during the POI (add new lines if required)								
Sales revenue/quantity of good F during the POI								
Sales revenue/quantity of good G during the POI								
(add new lines if required)								
Yotal sales revenue/quantity of like								
Sales revenue/quantity of the like goods on the UK market during the PCII								
during the PCII Sales revenue/quantity of the								

Back to Contents

Annex 9 - Injury

Case no:

Company name:

Tata Steel Ut Limited

			-																									
		Turnover		Export sale:	s of like goods	Domestic sale	s of like goods		Profi	ofitability			01	stput	Captive use	Market share (%)			Sti	ocks				Produ	ctivity		Ca	secity
Year	Total turnover of whole company (£)	Turnover related to like goods (£)	Turnover related to other goods (£)	Export sales by volume (tonnes)	Export sales by value (£)	Domestic sales by volume (tonnes)	Domestic sales by value (£)	Total net operating profit after tax (NOPAT) for whole company (£)	Net operating profit after tax (NOPAT) from like goods (£)  Average n profit (NOPAT) ilke go	net operating it after tax (T) margin of goods (%)	al interest expense curred for whole company (£)	Finance costs (e.g. interest) incurred for like goods (GBP)	Output by volume (tonnes)	Output by value (£)	Captive use of like	For like goods, the percentage of UK market total sales that are manufactured by you	Stocks at year end, total volume (tonnes)	Stocks at year end, total value (£)	Stocks at year end, volume manufactured by you in UK (tonnes)	Stocks at year end, total value manufactured by you in UK (£)	Stocks at year end, total volume purchased (tonnes)	Stocks at year end, total value purchased (E)	Total number of employees (FTE)	Number of employees for like goods (FTE)	Average output in volume per employee for like goods (FTE)	Median wage for FTE engaged in activites related to the like goods (GBP)	Production capacity for like goods (tonnes)	Production capacity utilisation for like goods (%)
POI - 3 years (1/4/2018 - 31/3/2019)		96			. 73	100		9 100	[Confidential - information on	TOURS	352	nla		- 11	10	, 81	100	110	113	77	0	0	160	71	122		100	98
(1/4/2018 - 31/3/2019) POI - 2 years (1/4/2019 - 31/3/2020)		100	72	76	100	98		1 65	profitability is by nature confidence of the con	idential and	273	nla	100	11		100	102	100	115	70	0	0	106	87	100	100	100	100
(1/4/2019 - 31/3/2020) POI - 1 year (1/4/2020 - 31/3/2021)	82	104	64	100	119	91	-	7 116	indexed format without disclosin senstive information, which can	an be used	128	nla	96	10		114	88	95	100	69	0	0	101	100	84	26	100	98
POI (1/4/2021 - 31/3/2022)	130	173	100	65	146	113	10	0 -64	against TSUK by its riva	vats)	100	nla	100	14	10	103	93	143	105	100	0	0	100	87	100	113	100	100

Annex 10 - Investments
Case no.: T00028
Commerce name: Tata Strel UK Limited

Please provide figures for your investments in the table below as well as your return on investment (ROI)

	Total investments (£)	Expansion / capacity related investments (£)	Efficiency / rationalisation investments (£)	Replacement investments (£)	Research and development/ innovation investments (2)	Environmental investments (£)	Social / health and safety investments (£)	Other investments (£)
POI - 3 years (1/4/2018 - 31/3/2019)								
POI - 2 years (1/4/2019 - 31/3/2020)					ICONFIDENTIALI			
POI - 1 year (1/4/2020 - 31/3/2021)	79				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
POI (1/4/2021 - 31/3/2022)	0							
					Research and			

In relation to like goods:	Expansion / capcity related investments (£)	Efficiency / rationalisation investments (£)	Replacement investments (£)	Research and development/ innovation investments (C)	Environmental investments (f)	Social / health and safety investments (£)	Other investments (£)
POI - 3 years (1/4/2018 - 31/3/2019)							
POI - 2 years (1/4/2019 - 31/3/2020)							
POI - 1 year (1/4/2020 - 31/3/2021)							
POI (1/4/2021 - 31/3/2022)							

Annex 10 concerns investments. The information is by its nature commercially confidential and would harm TSUK's commercial interests if revealed to its competitors. It is
not possible to provide a meaningful summary of the full contents of this table without revealing sensitive information. A non-confidential summary of total investments has

Return on investment	Company wide:
	Yes
[CONFIDENTIAL]	Yr 2
	Yr3
	POI

In relation to like goods:	Return on investmen
Yes	
Yr2	
Yr3	
POI	



Annex 12 provideds information on employment per facility / function. The information is by its nature commercially confidential and would harm TSUK's commercial interests if revealed to its competitors. It is not possible to provide a meaningful summary without revealing sensitive information.