

Outokumpu and Böllinghaus Steel to widen partnership in special shapes bar

Outokumpu Long Products and Böllinghaus Steel announce today of an agreement where Böllinghaus Steel will act as a representative for Outokumpu cold drawn hexagon and square bars in Germany and UK. The two parties have a long-standing relationship for some 20 years, and announced a year ago of a similar agreement covering other parts of the world.

Outokumpu's range of special shapes bars covers 8-25mm size range and will be sold by Böllinghaus Steel to the market in addition to their existing product range.

Says Antonio Perea, CSO Böllinghaus Steel: "We have found clear benefits for our customers from the cooperation agreement and are happy to widen the partnership with Outokumpu to cover also the German and UK markets. Böllinghaus Steel has invested this spring in a new warehouse and stock in Portugal, that enables quicker deliveries for our key markets in central Europe. This agreement and enhanced services enable us to offer a complete product range through Europe and Asia, and a platform for further growth. We are aiming to be the leading supplier of special shapes bars in the market."

Says John Stansfield, GM for ASR and SSB operations, Outokumpu Long Products: "Our partnership with Böllinghaus Steel benefits both Outokumpu and our customers, enabling us to grow our business further. Böllinghaus Steel is a well-known company in the shaped bar market and has a reputation for high quality materials. This fits well with Outokumpu's strengths of technical expertise and high quality, creating a good combined offering for our customers."

Combined range of special shaped bar comprises of:

- hexagon bars (8-70mm)
- square bars (8-70mm)

Böllinghaus Steel located in Hilden, Germany specialized in stainless steel long products, has its own production facilities in Portugal. The industries, which are served by Böllinghaus Steel, are chemical and petrochemical industry, energy sector, mechanical engineering industry and medical engineering industry. The company has more than 125 years history and experience in fabricating high quality profiles. The portfolio comprises of profiles in various forms and lengths manufactured of stainless steel and various other grades. Read more about Böllinghaus Steel at <http://www.boellinghaus.de/>

Outokumpu has over a century of experience in creating efficient, long-lasting, and recyclable stainless steels. Our global offering includes quality-critical long products for heavy industries, equipment, buildings and infrastructure projects. Our Long Products sites are located in the UK, Sweden and the US, and are known for their high-quality products, flexibility, and world-class delivery performance. Read more about Outokumpu Long Products' offering at <http://www.outokumpu.com/longproducts>.

For more information:

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Outokumpu Group

Outokumpu is the global leader in stainless steel. We aim to be the best value creator in stainless by 2020, through our competitive edge of customer orientation and efficiency. The foundation of our business is our ability to tailor stainless steel into any form and for almost any purpose. Stainless steel is sustainable, durable and designed to last forever. Our customers use it to create civilization's basic structures and its most famous landmarks as well as products for households and various industries. Outokumpu employs 10,000 professionals in more than 30 countries, with headquarters in Helsinki, Finland and shares listed in Nasdaq Helsinki.

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